

Smokecraft Clarendon LLC

Profit and Loss

October 2024

	TOTAL	
	OCT 2024	% OF INCOME
Income		
All Sales, Comps and Discounts		
5100 Food Sales	128,854.95	88.24 %
5110 Goodwill Comps	-172.65	-0.12 %
5115 Goodwill Bar Comps	-437.50	-0.30 %
5120 Guest Complaint Comps	-508.00	-0.35 %
5131 50% Employee Discounts	-324.28	-0.22 %
5150 Discounts Marketing	-674.75	-0.46 %
5160 Dining Privileges (mgr/chef)	-419.46	-0.29 %
5180 NA Beverage	2,075.48	1.42 %
5210 Liquor Sales	8,616.20	5.90 %
5220 Wine Sales	1,407.05	0.96 %
5230 Bottled Beer Sales	660.00	0.45 %
5240 Draft Beer Sales	6,407.79	4.39 %
Total All Sales, Comps and Discounts	145,484.83	99.63 %
Other Income and Expense		
5300 Sundry Sales	255.00	0.17 %
5910 Service Charge Revenue - Catering	286.52	0.20 %
Total Other Income and Expense	541.52	0.37 %
Total Income	\$146,026.35	100.00 %
Cost of Goods Sold		
Cost of Sales		
6110 Meat Cost	15,705.45	10.76 %
6120 Poultry Cost	2,841.13	1.95 %
6130 Seafood Cost	479.48	0.33 %
6140 Dairy Cost	4,755.17	3.26 %
6150 Produce Cost	4,232.88	2.90 %
6160 Bakery Cost	1,862.64	1.28 %
6170 Grocery Cost	7,828.99	5.36 %
6180 NA Beverage	689.41	0.47 %
6210 Liquor Cost	1,532.59	1.05 %
6220 Wine Cost	295.92	0.20 %
6230 Bottled Beer Cost	73.88	0.05 %
6240 Draft Beer Cost	983.00	0.67 %
Total Cost of Sales	41,280.54	28.27 %
Total Cost of Goods Sold	\$41,280.54	28.27 %
GROSS PROFIT	\$104,745.81	71.73 %
Expenses		
A. Payroll Expenses		
6310 Management Salaries	14,461.54	9.90 %

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6311 Direct Labor - FOH	3,593.16	2.46 %
6312 Overtime Labor - FOH	15.45	0.01 %
6313 Training Labor	444.60	0.30 %
6314 Direct Labor - BOH	25,975.00	17.79 %
6315 Overtime Labor - BOH	124.07	0.08 %
6510 Payroll Taxes	4,915.64	3.37 %
6530 Vacation Pay	0.00	0.00 %
6540 Parking	198.68	0.14 %
6550 Uniform Allowance		0.00 %
6570 Group Insurance	390.80	0.27 %
6580 Workers Compensation	431.33	0.30 %
6615 Payroll Processing Fees	269.00	0.18 %
Total A. Payroll Expenses	50,819.27	34.80 %
B. Controllable Expenses		
6500 3rd Party Delivery Expense	7,372.53	5.05 %
6710 Operating Lease/Rentals	543.64	0.37 %
6750 Trash Removal	-43.96	-0.03 %
6790 Other Contracted Services	372.49	0.26 %
7000 Register Over/Short	285.58	0.20 %
7010 China/Glassware/Silver	24.16	0.02 %
7040 Cleaning Supplies	274.06	0.19 %
7045 Dish Chemicals	369.33	0.25 %
7060 Linens	1,029.75	0.71 %
7090 Menu/Guest Check/POS Supplies	112.85	0.08 %
7105 To Go Supplies	1,816.54	1.24 %
7106 Catering Supplies	519.64	0.36 %
7110 Operating Supplies F&B	1,960.71	1.34 %
Total B. Controllable Expenses	14,637.32	10.02 %
C. General & Administrative		
7190 Other Contracted Services-Admin	985.93	0.68 %
7195 Accounting Services	2,500.00	1.71 %
7230 Licenses & Permits	1,111.48	0.76 %
7250 Credit Card Commissions	2,895.71	1.98 %
7256 Employment Ads	135.00	0.09 %
7270 Dues & Subscriptions	48.00	0.03 %
7285 Gen. Liab Insur/Key Man	1,083.59	0.74 %
7320 Office Supplies & Postage	100.60	0.07 %
7350 Tele/internet/cable	688.31	0.47 %
7360 Travel	195.64	0.13 %
Total C. General & Administrative	9,744.26	6.67 %

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D. Advertising and Promotion		
7435 Advertising & Marketing	1,246.00	0.85 %
Total D. Advertising and Promotion	1,246.00	0.85 %
E. Repair & Maintenance		
7500 Repairs & Maintenance	559.45	0.38 %
7630 R&M - Plumbing	31.58	0.02 %
7695 Cleaning Service	3,680.00	2.52 %
7710 Maint Contract - HVAC & Refrigeration	625.00	0.43 %
7750 Pest Control	85.00	0.06 %
Total E. Repair & Maintenance	4,981.03	3.41 %
F. Utilities		
7810 Electricity	2,246.78	1.54 %
7820 Gas	715.87	0.49 %
7830 Water & Sewer	828.00	0.57 %
7840 Firewood	158.87	0.11 %
Total F. Utilities	3,949.52	2.70 %
G. Facility Expense		
8010 Rent & Lease	12,730.64	8.72 %
8015 Common Area Maintenance	2,315.00	1.59 %
8020 Property Insurance	132.00	0.09 %
8030 Property Taxes	3,540.57	2.42 %
Total G. Facility Expense	18,718.21	12.82 %
Total Expenses	\$104,095.61	71.29 %
NET OPERATING INCOME	\$650.20	0.45 %
Other Expenses		
8101 Interest Income	-205.18	-0.14 %
Total Other Expenses	\$ -205.18	-0.14 %
NET OTHER INCOME	\$205.18	0.14 %
NET INCOME	\$855.38	0.59 %